



Australian Government
Department of Defence
Defence Materiel Organisation



Team Defence Australia



**INTERNATIONAL NAVAL DEFENCE AND MARITIME
EXHIBITION AND CONFERENCE (EURONAVAL)
27 – 31 OCTOBER 2014**

CALL FOR APPLICATIONS

Introduction

Team Defence Australia (TDA) is a collaborative initiative of the Australian Government and the Australian defence industry sector. Managed on behalf of the Australian Government by the Defence Materiel Organisation (DMO), TDA engages the leaders, operators and capability experts of the Australian Defence Force (ADF) and the technical expertise of Australian industry.

TDA have secured exhibition space at the International Naval Defence and Maritime (EURONAVAL) 2014 Exhibition and Conference, to be held 27-31 October 2014 at Paris Le Bourget, France.

EURONAVAL is a world leading trade show for naval defence and maritime safety and security which will bring together delegates from all over the world. Sponsored by the French Ministry of Defence and the General Secretariat of the Sea, the event will be the focal point for the European maritime defence industry in 2014.

Applications are now invited from Australian defence companies interested in participating as part of the TDA mission to EURONAVAL 2014.

The application process will be competitive and only those companies which demonstrate their involvement in supporting Australia's defence capability, their relevance to the EURONAVAL 2014 event, and readiness to engage in export activity in the region will be shortlisted for final evaluation.

Exhibiting on the TDA stand is free of charge; however, selected companies will be responsible for flights, accommodation, meals, freight and other related costs.

The Team Defence Australia Stand

The TDA stand will consist of a number of rover positions, with small podium display stands (1m high x .5m wide x .5m long) for some selected companies to exhibit an item. The floor plan of the TDA stand is still to be determined, and will depend on the number of companies selected for the mission.

Capabilities sought

The capabilities identified as most relevant to EURONAVAL 2014, the European Market, and European based Primes export markets, include those based in Maritime Defence, Environment, Transport and Infrastructure, Safety and Security, Services and Research, and Engineering.

If you support the following capabilities in Australia, and wish to consider the international dimension, we particularly look forward to your expression of interest:

- Acoustic technologies and systems
- High-end systems, and systems integration
- High-frequency and phased array radars
- In-service support of the Collins-class submarine combat system
- Ship dry-docking and common-user facilities
- Through-life and real-time support of mission critical and safety critical software

Applications

The application form and associated documentation, including a quad chart template, are available on the TDA website - www.defence.gov.au/teamaustralia.

Applications must be submitted on or before 20 August 2014 to be considered.

All applications will be assessed according to appropriate criteria. Applications will also be assessed by the Defence Export Control Office to ensure products and/or services can be marketed at EURONAVAL 2014.

The new TDA application process assesses companies based on the following:

- Is the company export ready?
- Does the company manufacture in Australia?
- Does the company support the Australian Defence Force?
- Does the company produce a unique or 'niche' product or service?
- Does the company produce a product or service that supports a Priority Industry Capability?

Companies participating in TDA events are required to agree to the terms and conditions outlined in the *Terms and Conditions for Participating in a Team Defence Australia Event*).

By signing the application form to attend EURONAVAL 2014 as part of TDA, applicants acknowledge that they have read the Terms and Conditions and agree to be bound by them.

Any queries regarding EURONAVAL 2014 can be directed to Ms Amanda Roach at amanda.roach@defence.gov.au or to teamaustralia@defence.gov.au.